X Ulster Bank

Standard Financial Statement (for use in MARP)

	Borrower information:			
			Borrower 1	Borrower 2
A1	Name			
A2	Mortgage Account Refer	rence No (s)		
A3	Outstanding Mortgage E	alance (€)		
A4	Estimated Current Value	e of Primary Residence (€)		
A5	Monthly Mortgage Repa	yment Due (€)		
A6	Correspondence Addres	s		
A7	Property Address if different to correspond	ence Address		
		Please indicate preferred contact method		
A8	Home Telephone			
A9	Mobile			
A10	Work Telephone			
A11	E-mail			
A12	Marital Status			
A13	Date of birth		DD/MM/YYYY	DD/MM/YYY
A14	No. and age of dependent children		Child 1 Child 2 Child 3 Child 4	
A15	Total number in househo	bld		
A16	Employed Y/N; if self-en	nployed give details		
A17	Occupation (if unemploy occupation)	red give previous		
A18	In Permanent employme	ent Y/N		
A19	Name of Employer & Le	ngth of Service		
A20	Reason(s) for Review/A	rrears		

	Section B: Your Monthly Income			
		Borrower 1	Borrower 2	TOTAL
B1	Gross Monthly Salary (before tax and any other deductions at source)			
B2	Net Monthly Salary (after tax and any other deductions at source) ¹			
В3	Monthly Social Welfare Benefits <i>Please list</i>			
B3(a)	Benefit –			
B3(b)	Benefit –			
B3(c)	Benefit –			
B4	Child Benefit			
B5	Mortgage Interest Supplement			
B6	Family Income Support			
B7	Maintenance			
B8	Other, e.g. Pension, room rent, grants (Please Specify)			
B9	Monthly Income from Property assets (other than primary residence) (see E5)			
B10	Monthly income from non-property assets (see F8)			
B11	Total Monthly Income (sum of B2 to B10)			G1

	Section C: Monthly Household Expenditure		
		Average Charge ²	Arrears (where applicable)
	Utilities		
C1	Electricity		
C2	Gas /Oil		
C3	Phone (Landline & Internet) ³		
C4	TV/Cable ³		
C5	Mobile Phone		
C6	Refuse Charges		
C7	TV Licence		
	Household		
C8	Childcare		
C9	Elderly care (e.g., carer, nursing home fees etc)		
C10	Food/Housekeeping/Personal Care		
C11	Clothing and Footwear		
C12	Household Repairs/Maintenance		
	Transport Costs		
C13	Petrol		
C14	Motor Insurance /Tax/NCT		
C15	Rail/Bus/Taxi Costs (including school transport costs for children)		
C16	Car Maintenance/Repairs		
C17	Car Parking and Tolls		
	Primary Residence Mortgage-related Costs		
C18	Mortgage Protection/Endowment Premium		
C19	Payment Protection		
C20	House Insurance		
	Education		
C21	Books		
C22	School/ College Fees		
C23	Uniforms		
C24	Extra Curricular activities (e.g. school outings)		
C25	Other (e.g. voluntary contributions)		
	Medical		
C26	Medical Expenses and Prescription Charges ⁴		
C27	Health Insurance⁵		
	Social		
C28	Lifestyle Expenses (e.g., family events, Christmas, Birthdays, eating out etc.)		
C29	Club membership		
C30	Other – please specify		

2 Average charge calculated by totalling last three utility bills and dividing by the number of months to get the average monthly cost. 3 Please identify if these bills are bundled.

5 Do not include if Health Insurance is deducted from your wages at source, (i.e., if it has already been deducted from B2)

⁴ Medical expenses include dentist, optician and any other costs related to health.

		Average Charge	Arrears (where applicable)
	Other		
C31	Life Assurance		
C32	Pension Contribution ⁶		
C33	Maintenance paid to spouse/child (if applicable)		
C34	Rent		
C35(a)	Property Service/Management Charges		
C35(b)	Other – please specify		
C35(c)	Other – please specify		
C36	Monthly expenditure on property assets (see E5)		
C37	Monthly Savings		
C38	Total Monthly Expenditure (sum of C1 to C37)	G2	

Please provide details of any steps you have already taken to reduce your monthly expenditure and the savings you have achieved:

Please provide details of any steps you propose to take to reduce your monthly expenditure and the savings you expect to achieve:

6 Do not include if Pension Contribution is deducted from your wages at source, (i.e., if it has already been deducted from B2)

	Durnoco of Controod	Loan Y/N Y/N Y/N														
	Arrears Balance € Lender															
	Total	Outstanding Balance €														
Payments	o cainication of the second of															
Section D: Your Current Monthly Debt Payments	Monthly Repayments	Being Paid €	G4													
our Current h	Monthly R	Due €														
Section D: Y		Debt Type	Mortgage for Primary Residence	Court Mandated Debt (Please Specify) ⁷	Court Mandated Debt	Credit Union	Credit Union	Overdraft	Hire Purchase	Store Card	Catalogue Debt	Credit Card 1	Credit Card 2	Credit Card 3	Personal Loan 1 (please specify)	Personal Loan 2 (please specifv)
			5	D2	D3	D4	D5	D6	D7	D8	D9	D10	D11	D12	D13	D14

		Monthly R	Monthly Repayments		Total				9	Currently	Payment
	Debt Type	Due €	Being Paid €	кетаилид Тегт	Outstanding Balance €	Arrears Balance €	Lender	Purpose of Loan	Secured (Y/N	Restructured? Y/N	Protection Insurance Y/N
D15	Personal Loan 3 (please specify)										
D16	Loans from family/ friends										
D17	Mortgage Debt on property other than primary residence (see E5)										
D18	Other Debt (please specify)										
D19	Other Debt										
D20											
D21											
D22	Total (sum of D2 to D21)		G5								

		For Sale Y/N					
		Lender					
	Monthly Mortgage Repayments	Being Paid €					D17
	Monthly I Repay	Due €					
	1	9., Ke- p, structured n-					
	Monthly Expendi-	ture (e.g., s upkeep, mainten- ance					C36
	Monthlv	Rental Income €					B 9
nce)		Arrears Balance €					
Section E: Property Assets (other than Primary Residence)		Loan Balance €					
r than Prim		Current Value (est)€⁰					
ssets (othe	Property Type (e.g. Type ⁸ (6						
Property A	Property Type (e.g. 3uy to let)						
Section E:	Propertv	(give details below)	~	7	e	4	Total
			Ш	E2	E3	E4	E5

	Date of Purchase				
esidence)	Date				
Property Assets (other than Primary Residence)	Address				
Property	Property	-	2	3	4

- MONTHLY INCOME AND EXPENDITURES RELATED TO PROPERTY ASSETS SHOULD ALSO BE INCLUDED IN SECTIONS B AND C RESPECTIVELY MONTHLY MORTGAGE REPAYMENTS RELATING TO PROPERTY ASSETS SHOULD BE INCLUDED IN
 - **SECTION D**

										1
	Please Give Any Relevant Details									
	ome								B10	
	Net Monthly Income									-
	Current Estimated Value €									
ets	Original Cost/ Value(€)									
Section F: Non-Property Assets	Asset Type	Savings/deposits/current account	Shares	Motor Vehicle(s)	Redundancy Payment(s)	Long-term investment(s)	Other investment(s)	Other Assets (e.g., stock, machinery etc)	Total (sum of F1 to F7)	
		Ĕ	F2	F3	F4	F5	F6	F7	8 2	
										1 (

Please provide any other information which you believe to be relevant to above:

I/We understand that the information provided will only be used for the purpose of assisting my lender to assess my financial situation under its Mortgage Arrears Resolution Process.

Protecting Your Information

"We will keep your information confidential and will only use this information for the purpose of assisting you in accordance with our Mortgage Arrears Resolution Process and in accordance with our obligations under the Data Protection Acts 1988 and 2003. For more information on your rights under the Data Protection Acts, see the Data Protection Commissioner's website at www.dataprotection.ie"

I/We declare that the information I/We have provided represents my/our financial situation, and commit to informing my lender if my/our situation changes.

I/We consent to Ulster Bank Ireland Limited conducting a credit reference check.

Signed:	Date:
Signed:	Date:

	Section G: Financial Statement Summary (for office use only)		
G1	Total Monthly Income (B11)		
G2	Less Total Monthly Expenditure (C38)	()
G3	Sub-Total (G1 minus G2)		
G4	Less Mortgage Repayments Due (D1)	()
G5	Less Other Monthly Debt Due (D22)	()
G6	Total Surplus/Deficit (subtract G4 and G5 from G3)		

Ulster Bank Ireland Limited. A private company limited by shares, trading as Ulster Bank, Ulster Bank Group and Banc Uladh. Registered in Republic of Ireland. Registered No.25766. Registered Office: Ulster Bank Group Centre, George's Quay, Dublin 2. Member of The Royal Bank of Scotland Group. Ulster Bank Ireland Limited is regulated by the Central Bank of Ireland. Calls may be recorded.

ULS96272RI (29/06/2011) Page 9 of 10

Guiding Principles for completing the SFS

- 1. We at Ulster Bank are fully committed to working with customers who are in, or are facing, financial difficulties with their mortgage repayments in order that a mutually-acceptable arrangement can be agreed. We will actively encourage contact with such customers through web sites, media and printed material.
- 2. We have specially-trained personnel in our offices and branches, including specialised telephone contact points, to deal with customers facing or in financial difficulties.
- 3. This Standard Financial Statement (SFS) is designed to assist you in setting out your current financial circumstances.
- 4. We consider that the completion of the SFS is a serious undertaking and we will work with you to ensure that the information is accurate, enabling us to work with you to determine the most appropriate and viable option in each particular customer case.
- 5. The easiest way to see where you stand financially is to gather all the relevant information and documents so that you can write down all the money you have coming in and going out each month and complete an SFS.

(If your income is weekly, multiply it by 52 and divide the result by 12 to get your monthly income.)

- 6. In the SFS you will have to provide information on your current income, expenses and other amounts you owe and any assets you own. It is important that you include all of your basic living expenses. You are also encouraged to ensure that you are maximising your income, including what social welfare entitlements you may be eligible for such as Mortgage Interest Supplement (see www.keepingyourhome.ie).
- 7. It is important to fill out the SFS fully and accurately and to provide any relevant documentation that we may need to assess your situation; we will only seek information that is relevant to this assessment.
- 8. Your completed SFS and other factors relating to your case will be assessed by our Arrears Support Unit which will decide whether or not an alternative repayment arrangement is necessary and, if so, what type(s) of alternative repayment arrangement(s) appropriate to your circumstances can be made available.
- If an alternative repayment arrangement is not offered to you, we will give you a reason for that decision in writing. You
 will have the right to appeal that decision; you may appeal to us initially and subsequently to the Financial Services
 Ombudsman.
- 10. If you require further information, you can avail of support material available through a number of sources including our website www.ulsterbank.ie/managing debt, www.keepingyourhome.ie. You can also seek independent advice from MABS (www.mabs.ie) or an appropriate alternative. If you give us your written consent we will liaise with a third party, nominated by you, to act on your behalf.